

# TT-LINE VESSEL REPLACEMENT PROJECT LOCAL CONTENT UPDATE

## Background

In June 2020, provisional agreement was reached on the contracts to build two vessels between TT-Line and Rauma Marine Constructions (RMC). The TT-Line Board approved the signing of these contracts and made the recommendation to execute them to the Shareholder Ministers.

At that time, however, TT-Line withdrew from the final process on instructions from its Shareholder Ministers to revisit the on-shoring of the replacement of the ferries within Tasmania and Australia, in response to the economic outlook presented by the COVID-19 pandemic.

A Ship Replacement Taskforce was formed by the State Government and duly reported in March 2021.

Following completion of that review, the State Government requested TT-Line to continue negotiation with RMC for the build of two monohull vessels with the requirement that the new build contracts include up to \$100m of local content (with local content being defined as Tasmanian and/ or Australian content).

Contracts were executed with RMC in April 2021 with included a commitment of up to \$100m, across both vessels, of local content. The timeframe given to satisfy this commitment is the expiry of the later warranty period of the vessels. This expiry date will not be definitively known until delivery of the second vessel.

To support RMC in achieving their contractual commitment to the local content spend, TT-Line employed a local Procurement Manager to work with RMC to achieve the maximum spend possible on local content.

Of the \$100m local content commitment, \$80m was the target for RMC to deliver on under the new build contracts. RMC will contract directly with the relevant businesses. TT-Line is not a party to these local content contracts.

In addition to this, TT-Line had a target of \$20m to deliver through contracting with many Tasmanian and Australian businesses for Buyers Supplies as part of the project.

## RMC Local Content Spend – Target of \$80m

RMC has until the expiry of the warranty period on the second vessel (not yet known) to meet the commitment of up to \$80m in local content spend.

RMC provides updates on the progress of the local spend, but these updates are not validated or audited by TT-Line.

Supporting documentation of the final local spend amount will be provided to (and validated by) TT-Line at the expiry of the warranty period.

The most recent update provided to TT-Line from RMC (November 2024) identified the following spend to date:

| <b>RMC LOCAL CONTENT UPDATE</b>                |  |                     |
|--|--|---------------------|
| <b>November 2024</b>                           |  |                     |
| <b>Supplier</b>                                | <b>Detail</b>                              |                     |
| Lloyd's Register International                 | Classification Costs                       |                     |
| Wärtsilä Australia Pty Ltd                     | LNG Pacs                                   |                     |
| Wärtsilä Australia Pty Ltd                     | Auxiliary gensets with GVUs                |                     |
| Wärtsilä Australia Pty Ltd                     | Main engines                               |                     |
| SKF Australia Pty Ltd.                         | Retractable Fin Stabilizers                |                     |
| Flender Pty. Ltd., Australia                   | Reduction Gears                            |                     |
| Consilium Australia Pty Ltd                    | Engine telegraph                           |                     |
| CBG Systems                                    | Insulation panels                          |                     |
| AWM Electrical via TT-Line Company Pty Limited | Special sockets (for reefers)              |                     |
| Haywards Steel Fabrication & Construction      | Lashing Pots for Trestle system            |                     |
| UES International                              | Recliners                                  |                     |
| Norfolk Roller Blinds via ALMACO               | Blinds and Curtains                        |                     |
| Liferaft Systems Australia (LSA)               | Marine Evacuation System (MES)             |                     |
| CBG Systems                                    | Access hatches                             |                     |
| Seamaster Fishing Supplies Australia           | Safety equipment/Life saving equipment     |                     |
| Ansa Engineered Door Solutions                 | MES enclosure / Roller doors               |                     |
| Scanmarine                                     | Local wood - Hydro wood                    |                     |
| Montebel Chairs                                | Chairs                                     |                     |
|  | <b>TOTAL SPEND TO DATE (EURO)</b>          | <b>€ 46,646,210</b> |
|  | <b>TOTAL SPEND TO DATE (ESTIMATED AUD)</b> | <b>\$76,499,784</b> |

## TT-Line Local Content Spend

RMC are contracted to build the vessels, but as part of overall delivery of the vessels, TT-Line is responsible for “Buyers Supplies” – these are items that are excluded from the responsibility of RMC to deliver. They are items that are required for the commissioning and operating of the vessel, but not part of the construction.

TT-Line has already procured a significant amount local content that has already been sent to Finland for installation on the vessels. Other items have been ordered or are currently being manufactured or produced for a later installation date. A summary of these items purchased as at November 2024 are below:

### TT-LINE LOCAL CONTENT UPDATE November 2024

| Supplier                   | Equipment                                  |
|----------------------------|--|
| 4 Cabling                  | IEC Leads                                  |
| Acutec                     | Pet Camera System                          |
|                            | Bazeport office management                 |
| Acutec / Bazeport          | Infotainment & digital signage             |
| Additional flags           | Carroll & Richardson                       |
| ANSA                       | MES Station Roller Doors                   |
| Apple                      | Ipads                                      |
| Assa Abloy                 | New boarding card printers                 |
|                            | Test kits for boarding card/cabin keys     |
| Aus Lock & Safe Co         | Safe                                       |
| AWM Electrical             | Electrical equipment required for delivery |
| Big Blue Maritime Services | Integrate ISM with K Fleet                 |
|                            | Integrate ISM with K Fleet phase 2         |
| BLC Turva / RMC            | CCTV upgrade                               |
| Bloodline Equipment        | Pet Kennels                                |
| Boat Books                 | Charts                                     |
| Bunkering equipment        | Elaflex Pacific                            |
| Carus                      | Assa Abloy integration                     |
| Cavotec                    | Shore Connection Lead                      |
| Challis Water Systems      | Water filters                              |
|                            | Water Stations                             |
| Code flags                 | Carroll & Richardson                       |
| Computer & monitor mounts  | Strike Group Australia                     |
| Data 3                     | Computer equipment                         |
| DB Tech Services           | Cabin TV brackets                          |
|                            | Entertainment equipment                    |
|                            | TVs for Teen Gaming Lounge                 |
| Draeger                    | Breathalyser                               |
| Electrotech                | Holding cell intercom                      |
|                            | Satellite Equipment                        |
|                            | Starlink                                   |
| Eye Spy Signs              | Crew cabin door signs                      |
|                            | Pax cabin door signs                       |
|                            | Directional signage                        |
| Fairbrother                | Table tops decks 8 & 10                    |
| Feature tables             | Fairbrother                                |

| Supplier                   | Equipment                                |
|----------------------------|--|
| H&L                        | POS Equipment                            |
| Handmark Gallery           | Artwork                                  |
| Haywards Steel             | Lashing pots - extra costs               |
| Imagination Play           | Playground                               |
| K5                         | Montbel chairs                           |
| Life Fitness               | Fitness equipment                        |
| Lifelfoor                  | Playground flooring                      |
| Liferaft Systems Australia | 1/2 Ship set MES & liferfts              |
| Lloyds                     | Cargo Securing Manual                    |
| LNA                        | Cargo Securing Manual                    |
|                            | Weather Dependent Lashing Addendum       |
| Locks for kennels          | Assa Abloy                               |
| Monika                     | Monitoring System                        |
| Outcomex                   | Compute & storage                        |
|                            | Network Hardware                         |
|                            | Webex boards                             |
| Quality Equipment          | Barista Coffee Machines                  |
| Rapid Supply               | Bridge equipment                         |
|                            | Consumable items required for delivery   |
|                            | Handwash / Bodywash                      |
|                            | MOPS Tools for delivery                  |
|                            | Behind mirror dispensers                 |
| Reece Plumbing             | Disabled toilet equipment                |
|                            | Public bathroom equipment                |
| Seachoice                  | Cinema Equipment                         |
| Seamaster                  | Bridge equipment                         |
| Sensormatic                | Loss Prevention System                   |
| Steelfinne                 | Holding cells                            |
| Strike Group Australia     | Ipad covers                              |
| Survitec                   | Gas detectors                            |
| Tas Isle Trading           | Washing machines & dryers                |
| Tas Shipping Supplies      | Additional galley equipment              |
|                            | Bill tap for crew mess                   |
|                            | Crew Mattresses                          |
|                            | Galley & loose restaurant equipment      |
|                            | Galley equipment                         |
|                            | Loose Equipment                          |
|                            | Mattresses, linen, towelling             |
| Tascaffe                   | Coffee machine for crew mess             |
|                            | Coffee machines for bridge & engine room |
| TasVac                     | Vacuum cleaners                          |
| Taylor Brothers            | Defibrillator for ECR                    |
|                            | Medical equipment                        |
| The Udder Way              | Milk Fridge                              |

| Supplier                   | Equipment  |                      |
|----------------------------|--|----------------------|
| TIBS                       | Beer System  |                      |
|                            | Drop in post mix towers                            |                      |
|                            | Post Mix System                                    |                      |
| Wastech                    | Compactor  |                      |
| Waverley Mills             | Blankets & throws                                  |                      |
| Wilhelmsen Marine Products | Mooring Lines                                      |                      |
| Lifefloor                  | Playground flooring                                |                      |
| CyberCX                    | OT Environment Security & Vulnerability Monitoring |                      |
| Harvey Norman              | Vacuum cleaners                                    |                      |
| Alfa Laval                 | Chemicals  |                      |
| UES                        | Actuators for standard recliners                   |                      |
| Norfolk Blinds             | Blinds   |                      |
| Benchmark Agencies         | Carpet   |                      |
| Seamaster                  | Safety Equipment                                   |                      |
| Outcomex                   | IT Equipment                                       |                      |
| Power On                   | IT Equipment                                       |                      |
|                            | <b>TOTAL COSTS TO DATE</b>                         | <b>\$ 14,797,245</b> |